



Lousin Mehrabi

- + EMOTIONAL INTELLIGENCE
- + COMPLEX NEGOTIATION
- + LEADERSHIP

Lousin Mehrabi is an experienced Professional Negotiator, specialised in financial and commercial negotiations.

For over 22 years she has been involved in complex negotiations on markets worth billions of euros. As the Global Head of Negotiation Training for ADN Group, Lousin provides masterclasses, inspiring keynotes and advisory on complex negotiations.

Lousin believes the world becomes a better place by resolving conflict through negotiation. She teaches people to become better negotiators to reach meaningful agreements with others, with themselves and with life. Prior to becoming a Professional Negotiator, Lousin worked in Senior Leadership roles in Finance. For nearly 15 years she was responsible for Sales and Strategy within financial institutions such as Citigroup and the New York Stock Exchange-Euronext.

Lousin hosts the popular podcast “Life Negotiations” where she is joined by professionals to explore everyday negotiations, high-stake business deals and crisis situations – with the goal of helping people resolve conflict peacefully. As a true world citizen, Lousin is a graduate of three International Business Schools, holds four nationalities and speaks five languages. She currently lives in Dubai with her husband and two children.